



Women in Development: Celebrating a Quarter Century

Quarter Report

A monthly list of 25 fun facts, helpful hints and other pearls of wisdom relating to philanthropy and the development profession

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25 Essential Traits of a Successful Fundraiser

A person who is...

1. Mission driven
2. A good relationship builder
3. Persistent and results oriented
4. Willing to let others take the glory
5. Thick skinned with a good sense of humor
6. Creative and resourceful
7. Patient and empathetic
8. Straight forward and direct
9. A good listener
10. Knows what she doesn't know and can ask for help
11. Willing to work within the constraints of ambiguity
12. Articulate and well-informed about issues and current events of the organization and the world at large
13. A people person
14. Professional, yet warm and personable
15. Courteous with good manners
16. Knows when and how to ask
17. An optimist
18. Willing to take risks
19. Self-motivated with a strong sense of self
20. A good writer
21. Strategic and detail oriented
22. A multi-tasker with excellent organization skills
23. Team player
24. Passionate
25. Willing and able to say "thank you" in many different ways